



YOUR BEST LIFE

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NOV
2019

Turning Science into Science Fiction

Unless you've been injured and faced the insurance company giant, you have never thought about it. If you are on a jury for the first time and you see the defense attorney call a doctor to the stand, you probably think that doctor is legitimately coming to help the court system and jurors understand something in the case.

Nothing could be further from the truth. There is a whole industry of doctors who make a lot of money every year just doing Courtroom litigation work. They are not forced to do this work. They choose to do it. I remember one of my first trials where the jurors spoke with me after the trial and were amazed that some doctors seek out work from insurance companies to testify with opinions that hurt people and prevent their recovery of needed medical services. I recently had a case involving a local, well known, and over-used so-called "expert." This guy is a frequent flier in courtroom litigation circles. He testified, as he frequently does when hired by attorneys representing insurance companies, that the client should be better after only about 8-10 weeks of treatment for spine injuries. All of the treatment by the client's own treating doctors, whom the client had a longstanding relationship with, was "not related" and the bills were not related to the wreck at issue.

By testifying this way, they attempt to save the insurance companies hundreds of thousands of dollars. This is why the insurance companies keep hiring these guys over and over. Some plaintiff lawyers even hire them out of desperation at times.

You have to ask yourself, why would a doctor choose to work for lawyers over seeing patients as he/she is trained to do? One doctor recently testified that he makes over \$456,000 per year doing just courtroom litigation work. This is the same doctor who also testified that the client was exaggerating her pain complaints, when she was not. Fortunately, a friend of hers who accompanied her to the visit with this insurance friendly doctor recorded the conversation and exposed the truth about what really happened in the IME doctor visit.

If you know of anyone that is being asked to submit themselves to an "IME" or Independent Medical Exam with one of these guys, they need to speak with someone very experienced on how to prepare themselves before they go to that visit. As a friend of mine calls them these are, "people paid to help people who have hurt people." You need to know how to protect yourself before you ever step foot in their office.

Pass it on.

John

INDEPENDENT?

Hired by Plaintiff?	No
Hired by Court?	No
Appointed by Judge?	No
Certified by 'ABIME'?	No
"American Board of Independent Medical Examiners"	
Are you required to do this type of litigation work?	No
MIR	- yes
MIIE TN Director	- yes
This is not a W/C case	No

EXHIBIT 4 West

Actual Exhibits from Trial

Courtroom \$Money

PER MONTH

- Records Reviews	→ \$900.00	10	\$9,000
- IME	→ \$1,500.00	8-10	\$15,000
- Depositions	→ \$1,750.00	8-10	\$15,750
			\$38,250/ Month
- 20% Gross			

EXHIBIT 5 West

STAFF SELECTIONS

Sydney Take-Over

We love getting to know our clients and in turn, we want you to get to know us! In this new section, each month we will have an attorney or case manager takeover! In this space they can share their favorite restaurant, show, news story ... anything they feel is share-worthy!

Sydney has been with GriffithLaw nearing 2 years serving as Marketing Director and Junior Case Manager. She is in her third year at Nashville School of Law.

LOOKING FORWARD TO...

Warm weather, so I can get back to golf! Haha

Also looking forward to the holiday season so I can spend more time with my family.

WHAT I'M READING:

I'm always reading High Performance Habits on and off for reference by Brendon Burchard, and I highly recommend it! Just recently, I finished The Boy Who Was Raised As A Dog, and it will really make you think!

LISTENING TO:

Kanye West's new album: Jesus is King.

ROOTING FOR:

Baseball season is over, so ...no one! When it comes to football, I'm cheering Roll Tide on Saturdays and rooting for the Oakland Raiders on Sundays.

MOTIVATIONAL MINDSET:

"Your life is a reflection of your daily habits."



Sydney and her boyfriend Trent



Lulu the Spoiled Australian Shepherd

Let us know if you are a fan of any of Sydney's current favorites and if you have any recommendations for things we should try.

Email info@griffithinjurylaw.com!

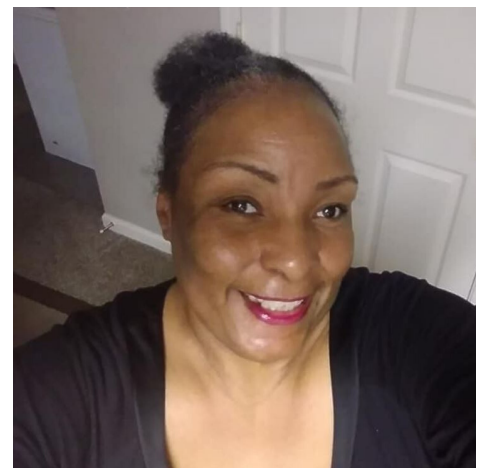
YOUR TURN

Annie A.
Antioch, TN

Would love to say thanks to my GriffithLaw team who all played a big part in my case. It has been a long journey. They worked so long and hard for me I am very happy with the settlement of my case. I would highly recommend GriffithLaw to all family and friends. I consider them family, and the bond will last a lifetime. God Bless!



Annie



SHARE YOUR STORY!

Email sydney@griffithinjurylaw.com to share your story with GriffithLaw and be featured in our newsletter...

2 Things to Know Before Signing Insurance Documents

Insurance adjusters are trained to deal with car accident victims in order to avoid having to pay large settlements. The premier tactic they use at the beginning of a collision injury claim is making you believe that you must sign consent forms and give a recorded statement. This is not true.

CONSENT AND STATEMENT POLICIES

It's important to know that after an accident **you don't have to sign anything** or give a statement to anyone but the responding police officer, your attorney, and your own insurance adjuster. If you do decide to sign a consent form, you'll give the defense's insurance company the following:

- The permission to acquire your private medical records (both past and present).
- Evidence of prior injuries that could negate your current injury.
- The power to question your doctors (both past and present) and gather information that could discredit your claim.
- The consent to view medical history, including prescribed medications. Some insurance companies will use prescriptions as a way to discredit the validity of a claim. They'll suggest that you may not "remember" exactly what happened if you were on this drug, or you may be "confused" about the incident because you were on that drug.

Agreeing to give a recorded statement can further damage your claim by giving the adjuster the opportunity to use your words to discredit you.

BE WARY OF THESE STATEMENTS

You don't need to, nor should you, commit to signing or recording anything the other driver's insurance company requests. However, sometimes it can be tough to recognize, let alone avoid, manipulation. When speaking to the insurance company, be wary of statements such as:

- **"It's our policy."** When an adjuster brings "policy" into the conversation, respond by telling him that you're uncomfortable providing any such information until you speak with your attorney.
- **"We need it to process your claim."** Again, this is a statement to provoke a reaction. Whether it be fear (they'll deny the claim unless you do it), hope (if you give them what they want, they'll give you what you need), or anxiety (what will they do if you don't do it), the right reaction will work in their favor.
- **"Otherwise, we'll close your claim."** This is an empty threat. It's true that closing a claim is a mere click of a button, but so is opening a new one. No matter the threat, if you have a viable claim, they can't ignore it—especially when you have an attorney familiar with insurance tactics backing you up.

Bacon - Potato Corn Chowder



INGREDIENTS

- 1/2 pound bacon strips, chopped
- 1/4 cup chopped onion
- 1-1/2 pounds Yukon Gold potatoes (about 5 medium), peeled and cubed
- 1 can (14-3/4 ounces) cream-style corn
- 1 can (12 ounces) evaporated milk
- 1/4 teaspoon salt
- 1/4 teaspoon pepper

Easy As...

1

DIRECTIONS

In a large skillet, cook bacon over medium heat until crisp, stirring occasionally. Remove with a slotted spoon; drain on paper towels. Discard drippings, reserving 1-1/2 teaspoons in pan. Add onion to drippings; cook and stir over medium-high heat until tender.

2

Meanwhile, place potatoes in a large saucepan; add water to cover. Bring to a boil over high heat. Reduce heat to medium; cook, uncovered, 10-15 minutes or until tender. Drain, reserving 1 cup potato water.

3

Add corn, milk, salt, pepper and reserved potato water to saucepan; heat through. Stir in bacon and onion.

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Staff Spotlight: KIRBY WHITE

A big Congrats to our Senior Case Manager, Kirby, who recently married!

Many well wishes to him and his beautiful bride!

We're so thankful to have him leading the GriffithLaw Team!



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WE ❤️ LOVE OUR CLIENTS!

