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March - April 2023

# MY "WHY"

Someone asked me recently... "So, how did you get into the practice of law?" For some reason, I laugh to myself every time I get asked this question. I feel like the true answer is I just followed the path that was revealed to me. Please let me share how my work journey began.

I graduated college with a useless political science degree and thought I might go into law, but I wasn't motivated then. I worked various commission jobs without success and felt like I was on the outside looking in. How could anyone ever afford a home when I could barely make rent? How did people afford to go out for steak dinners when I lived off peanut butter and jelly?

At some point, I "unlucked" into a job at Progressive Insurance company. Man, was I thankful to have a steady paycheck! And a company car with a phone (that was drilled into the center console area). This was in the early 90s when cell phones were still luxurious and uncommon. I remember wanting to impress the big office bigwigs, and I worked my tail off. I worked at least 50 hours a week, giving those last 10 to them for free.

I was taught to protect the insurance company and the proper way to pay and deny auto accident claims. I remember one elderly lady, in particular, I met after one of our drunk insureds had run into her. That wreck caused her some major harm, including a hip fracture. I met with her within a week of the wreck, and she invited me to come into her home. After spending some time there, I offered her an extremely low sum of money. She said she "liked and trusted" me and thought that signing the release would be a good thing to go ahead and get her claim over with (at my urging). Having secured that settlement, I called and told my manager and told him what had just happened. He was ecstatic with the company savings. We went out for burgers and beers that evening to celebrate.



My Baby-Doll Ella and her Uncle Nathan Griffith

After a couple of days, this lady's medical bills started rolling in, and she quickly realized that her co-pays alone were going to be more than the paltry check amount I had left her with. She called me a couple of days later and asked me if I could pay the mounting bills, being that she did not have enough money to cover them, and this wreck was not her fault. I told her that I could not as she had signed the release. She cried.

She called me the next day, angry. I didn't blame her. She said she had trusted me and wondered, "How can you sleep at night doing this to people?" Well, that night, I could not sleep. Have you ever done something you were ashamed of and felt that huge shame in your belly? That's how I felt. Her words haunted me. I knew that I had done her wrong.

The next day, I called her from a payphone (yes, those were once a thing). I told her that I could help her, but she needed to listen to me. I told her to contact a personal injury lawyer and make sure to tell him (truthfully) how many hydrocodone's she had taken that morning. I came into her home and had her sign the release. She did just that, and that lawyer easily voided the release, and eventually, after much gnashing of teeth, justice was done, and she fared much better.

It was at that point that I knew my days as an adjuster needed to come to an end. I had a burning in my soul to do the right thing, for the right team this time. I applied to law school shortly thereafter and started my journey to being an advocate for the right side of justice.

I take my responsibility as a personal injury attorney for my clients quite personally. (pun intended) My fire to obtain justice still burns as strong at 56 as it did at 26. I cannot let the other side outwork, out-prepare, or out-strategize me. I will stay up until 2 a.m. in trial week if necessary to get the job done. My team realizes that each trial is like our "Super Bowl," and it is all hands on deck. After each trial (and we have had lots of them, much more than most other law firms our size), we decompress and strategize on what issues we faced, how to better prepare for them, and solve them for the next trial. I have to say, we have gotten pretty dog gone good at it, and all to our clients' benefit.

I am so fortunate to have a job that I love. I love the thrill of my clients coming in on settlement disbursement day which is an exclamation point to all they have endured and all we have been able to accomplish... together! And there are some parts of my job that are just plain thrilling to me. For example, on some days after successfully cross examining a lying defense expert (i.e. insurance prostitute) and catching them in their lies, I get in my car, let out a big YAHOO and say excitedly to myself, "I cannot believe I get PAID to do this!"

Another GREAT benefit to my job is that I get to craft a team of excellent people around me that are truly excellent human beings. They care for their fellow man and, in my opinion, help me do God's work. I am fortunate to have had a large impact on the culture of our firm. Yes, we are growing leaps and bounds due to our great work product and results. Many people want to experience the comfort and safety of having GriffithLaw represent them with their important case. And not only do we focus on doing our job well, but we also create a work environment where our employees THRIVE and take excellent care of themselves and their families. There are always challenges but we get better and better at dealing with them with the development of our fantastic leadership team.

**So, what is your big WHY?** What motivated you to do what you do? Please share this with me, and we will vote on the most inspiring one and use it in one of our upcoming newsletters. As always, thank you for reading this, and may God bless you and your family.

## The Easiest Spring Snack - Caprese Salad

You can use this recipe for an easy side dish for a BBQ, or a simple snack to pack for long days at work,

#### Ingredients

I pint of grape or snack tomatoes (washed and halved)

8 ounces of mozzarella pearls or cubes

3 tbsp of fresh or dried basil leaves

1/2 cup olive oil

2 tbsp of balsamic vinegar

salt and pepper to taste

#### Directions

- Measure above ingredients
- Mix in a bowl
- Done!



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# THIS SPRING'S RAVING CLIENT OF THE SEASON!

**66** Deciding to hand over my case to the team at Griffith Law was the single best decision that I made during my case. I am and will be forever grateful for Josh and the entire Griffith team and the comfort that they provided. Give them a call ... you won't regret it! "







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