



YOUR BEST LIFE

Honest. Excellent. Real.

FEB
2020

My "Why"

As a kid, I would watch my father in court, and I have to tell you that my dad was one of the absolute smartest and most brilliant men that I have ever known. Honestly, my dad had a photographic memory. He was a speed reader. He read about 5 novels a month. He was always reading. Every time I would go somewhere with him and we would pass some remote place on the interstate, just off the cuff he would start into a story about how there was a famous civil war General that was from this town and that he had 3 sons, and 2 died along side of him in the same battle. Sometimes I thought that was just a little bit too specific and he was making stuff up, so I would look it up, and lo and behold, he was exactly right.



My father loved being a lawyer and a farmer. I think out of rebellion as a teen, I decided I did not want to do what my dad did, so I "un-lucked" into the field of insurance. I was an adjuster with Progressive insurance, and I just hated that job. I was often put in a position where I had to pit the interests of the company I worked for versus doing right by people, and the people lost that battle just about every time. My "elevator story" is that out of college I was a claims adjuster and I thought I was going to hell for that, so I decided to change careers. I could not stomach what the insurance companies did to try and defend, deny and delay justice. I decided to leave them behind and shake the dust off my feet with them. I knew exactly what I needed to do with my life at that point. My path was revealed to me. I was going to law school with one purpose, to be a plaintiff personal injury litigator.

I attended law school while working full time plus over time for the insurance companies. A lot of people complained about law school and also working full time. Not me. I was happy as a lark to be in law school. Also, I remembered my past what it was like as a kid and raised on a family farm. I was just thankful that I was not throwing up bales of hay in a barn that was 130 degrees in the shade, or stopping on my way to school to go chase our cows that had gotten out of the fence and ruining my new school clothes, so..... all things considered, law school was a piece of cake.

The best thing about my insurance adjuster experience, is 2 fold:
First, I made a lot of friends in the claims industry. Just because I could not work

for them, does not mean they are all bad. Some of them are really good people, but good people still have to follow their stingy company policies. And too often, those policies wind up with the people getting the short end of the stick (or, in my experience, no stick at all).

Secondly, I was able to learn the inner bowels of the insurance company during my time there. I know what makes them tick, and what makes them scared. They have no "feelings." They mostly do not care about any other interests above their own.

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In the Office



LEARNING LAW IN NEW ORLEANS

Last month our newest attorney, Joshua Cantrell, traveled to New Orleans, Louisiana. Joshua attended the American Association for Justice: Advanced Depositions College. While we are all jealous of the good food and music, we look forward to being debriefed on all he learned!



YOUR TURN

Mel R.
Nashville, TN

I had a very strange case. A van ran into me, inside my motel room, while on vacation. I had gone with another attorney who was sitting on my case, with all kinds of excuses why they were not doing anything, it was beyond frustrating! So I was referred to Griffith Law. I am so glad I went with them!

Johnathan Lawrence and Bethany Robinson were on top of it! They kept me in the loop as to what was going on with my case. That may not seem like much but it is big when your worried about hospital bills! I did have one local biller that really could not wait on my settlement, because they are a small business. Well Griffith Law cut them a check out of their own account so it would not affect this small business. I'm one for small businesses-which is another reason I really like this company. They are small enough to know you-I do mean the entire staff. But they really have the knowledge and connections of a major office. Thanks again Griffith Law, Johnathan and Bethany!

Mel

SHARE YOUR STORY!



Email sydney@griffithinjurylaw.com to share your story with GriffithLaw and be featured in our newsletter...



My Why ...Continued

They speak one language... Money. To them money is like their child, and they will fight like hell to protect each dollar. They have a long term game. They will not pay fairly on nearly all of their claims because they want to dumb down settlement expectations. They have done a good job of that so far.

am not sure what exactly is inside my mostly Irish blood, but I absolutely cannot stand an injustice. My stomach burns to get fairness for every one of my clients. Every one of my clients does NOT want to go to trial. The insurance companies low ball them. They do not even offer to pay the medical bills, and they taunt you to go to trial. They dare you.

Trial work is mostly preparation. I cannot and will not show up unprepared. I will not settle a case for less than full value. I will not let an insurance defense lawyer or adjuster bully my client. I will get fairness and justice for every single one of my clients. Every time.

I hate the term "clients." We are much closer than that. My clients are my "people." My herd. My people are the best, most worthy people in the world. We become close. We share life together. We laugh together. Sometimes, we even cry together. I am so humbled and blessed by them. In nearly every case, we get full justice for our clients. We are able to change their lives. They have all been put in a situation where there life has been turned upside down, just because someone or some company has been careless. After that, these bad actors turn their backs on the people that now need their help the most. Nobody seems to care for them.

What do I want? To share the love. I have seen lawyers screw up cases; I know lawyers who advertise they're some great "trial lawyer" but they have never won a jury trial by themselves in their life. I see TV lawyers who never set foot in a courtroom. Most don't even live here. I think these fraud lawyer types will settle a case at all costs because they are afraid or unwilling to go to trial. If I ever get to that point, I vow to retire.

I cannot be a fraud to my clients. Can you imagine having a doctor who has never had a successful operation? And worse yet, they act and advertise that they are the most skilled doctor around and never share the truth with you. The better your trial reputation, the more cases you settle... and for much better value. And ironically, our trial record helps us settle more cases for higher value. In response, our happy clients continually go out of their way to refer me their loved one's cases, as well as their friends who have been hurt or killed in wrecks.

On more than one occasion, I have had jurors who decided cases for some of my people to later call my office and ask us to represent them in their case. These people have seen us at work and know the great work and preparation we do for all of our clients. I admit that I am super proud of that fact. Those former jurors have given me some of the highest compliments I have ever been given.

Our firm culture and vision is to give our clients an experience that far exceeds their expectations and compels them to become raving fans of our firm. We want to add you to our family of folks we have represented. If you are needing an attorney, check out our family of people who we have gone to battle for, and delivered justice.

Check out our reviews from people who started out possibly similar to the position you have been put in now. If you need us, we are here for you, and we will have your back. Always. Blessings to you,



No-Bake Strawberry Nutella Cheescakes

This is the perfect no-bake, hassle-free dessert. Individual portions allow you to treat yourself!

INGREDIENTS

- 4-6 Brownies
- 8 oz cream cheese softened
- 3/4 Cup Nutella
- 1 tsp vanilla extract
- pinch salt
- 1 1/2 Cup Heavy Cream
- 12-18 strawberries halved
- Whipped Cream



DIRECTIONS

- Divide the crumbs or brownie chunks between 4 to 6 individual cups. In a large bowl, with a hand mixer, beat the cream cheese and Nutella until smooth.
- Add vanilla and salt, mix to combine.
- In a medium bowl, with a hand mixer, beat the heavy cream until stiff peaks form. Using a spatula, fold the whipped cream into the Nutella mixture until combined.
- Pipe or spoon the filling on top of the bottom layer.
- Refrigerate for 1 hour before serving.
- Before serving, add strawberries and whipped cream. If desired, garnish with chocolate shavings, mini chocolate chips, or chocolate sauce.

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REFLECTION OF THE MONTH

*The best and most beautiful
things in this world cannot
be seen or even heard, but
must be felt with the heart.*

- Helen Keller

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WE ♥ LOVE OUR CLIENTS!

